

LUXURY LIFESTYLE & FASHION MAGAZINE

# DOLCE



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DOLCE EXCELLENCE INNOVATION

# YACHTING DREAMS



SeaNet offers an experience like no other. Their co-ownership model means their customers will always have a stress-free yachting experience. Right: Matty Zadnikar, CEO and co-founder of SeaNet Europe

SeaNet's unique co-ownership program makes it possible to enjoy luxury yachting with five-star service and an experienced crew. And now, the latest addition to the SeaNet fleet, the new Azimut Grande 35-metre yacht, ensures you'll have a grand experience in a masterpiece of style and space

WRITTEN BY DONNA PARIS

Picture this: a big beach club in the stern and, surprisingly, a beach club in the bow as well, fitted with sofas, a sun-lounging area and a hydro-massage tub. An airy owner's suite with a king-size bed and a private balcony – unprecedented on a 35-metre yacht. A showpiece of a spiral staircase connecting all the decks and below deck. Four guest cabins (two VIP cabins with double beds and two with twin beds) below deck, with access from a central lobby.

The Azimut Grande 35-metre yacht is the top of the range in the Grande Collection. It's a step forward in new innovations of technology, design, comfort and navigation efficiency. Known in the industry for its pioneering co-ownership model, SeaNet Europe was chosen by a European owner to design, build and fully manage this yacht.

Matty Zadnikar, CEO and co-founder of SeaNet Europe as well as a Benetti build expert, is turning his hand once again to the art of yacht building. "Co-

ownership is smart ownership," says Zadnikar. Self-admittedly "crazy about boats" since he was a kid, Zadnikar possesses a true passion for yacht-building, including the mechanics technology in engine rooms and yacht security and safety. No effort has been spared in making the Azimut Grande 35-metre yacht a paradigm of comfort. "As a yacht owner myself, I am pleased to share my experience and knowledge with fellow owners and those new to the market," says Zadnikar. "SeaNet offers a complete 360-degree service, from design and build to contract, crew and concierge."

Zadnikar himself, along with a qualified SeaNet build captain, will be present at the shipyard each month of the build to ensure that every detail is impeccable. And for the final three months of the build, the assigned SeaNet captain will be present to ensure that the yacht meets the high standards set by SeaNet Europe.

SeaNet's complete yacht concierge and management service are available to all new yacht

owners who choose to build their yacht with the company under Zadnikar's expert eye, as well as to Benetti owners wanting to bring their luxury yacht into the SeaNet fleet. SeaNet will guide new owners on the creation of a company for the yacht under the Maltese flag and on the handling of all charters (should owners choose to do this), and it will offer a rotational crew and staff management. Ultimately, SeaNet ensures a completely hassle-free yachting experience, right from the start.

"With SeaNet I wanted to create a company that could offer everything, ensuring the best standards in yacht service and provision throughout SeaNet owners' experience," says Zadnikar. "At SeaNet, we want owners to enjoy the unparalleled thrill of stepping on board their yacht, but without any hassle. For SeaNet owners, the only responsibility is to make the most of their time on board — we take care of everything else."

[www.seanetco.eu](http://www.seanetco.eu)

PHOTOS COURTESY OF SEANET COMPANY INC.



# REMODELLING A CLASSIC



As a fixture of Bloor Street West in Toronto for decades, William Ashley has become a household name. But the opening of its new flagship destination marks a new stage in its evolution

This new store boasts many improvements, which Jackie Chiesa hopes will make the customers' shopping experience not only enjoyable, but also mesmerizing

WRITTEN BY VICTORIA SCOTT

**T**illie Abrams opened the first William Ashley retail store 71 years ago, providing customers with top-quality products. Your own grandmother may have picked up her dinnerware set from there. And its popularity hasn't waned over the years. Even today, ask any bride-to-be where she wants to register, and chances are she'll say "William Ashley."

At the helm of this operation is William Ashley's president, Jackie Chiesa, who has been with the company for 36 years. "While I was in university, I took a part-time position at William Ashley, and I guess you can say I kind of worked my way up from the mailroom." Mentored by Abrams herself, Chiesa says, "She would show me, Jackie, this is quality tableware,' and she would show me how the plate was decorated — true craftsmanship." Chiesa can remember Abrams walking through the store, striking the edge of a plate to demonstrate the strength of bone china

and its ability to absorb shock. This, among other things, displayed the true quality of their products to customers.

William Ashley has always been at the forefront of trends, fashion and design, offering customers the finest products and brands; from Daum to Wedgwood — the options are endless. It is also the exclusive Canadian distributor of the world-renowned Teuscher Chocolates of Switzerland. With dedication to its craft and carrying over 200 tableware, home décor and kitchen brands such as Baccarat, Lalique, Moser and Waterford, it is not surprising that William Ashley has maintained its spot as a premier destination in the retail world.

April 27 marked a new milestone for this prolific company, opening its new flagship destination on Bloor Street West in Toronto. Set in a heritage building, it boasts 23-foot ceilings, natural light and impeccable architectural details, marking a new phase for this retail giant. It is "a phenomenal space in which to stage these iconic brands from

all over the world," says Chiesa.

Not only did Chiesa want to create a beautiful space, but she also wanted to enhance the experience of her customers by incorporating new features into this store. And technology has had a big part to play in the design. "Its impact on consumer behaviour has totally changed the world of retailing," explains Chiesa. One aspect of the store that brings together technology and retail is the use of videos. "We have a 14-foot video wall that is filled with wonderful brand stories, telling you about their history." On top of that, William Ashley is taking advantage of the data it has compiled over the years, "to understand our consumers and understand their history and exactly what that customer might be looking for today," Chiesa says.

The retail landscape may currently be evolving, but William Ashley won't be left behind. This new location has reached the peak of retail, creating a seamless and frictionless experience for its customers.

[www.williamashley.com](http://www.williamashley.com)



# AVIATION SENSATION



A man with many interests, Kuliavas has first and foremost been influenced by his passion for aviation. He currently works for Levaero Aviation

PHOTO BY LUCAS SCARFONE



PHOTO BY PILATUS AIRCRAFT LTD.

Discovering his love of aviation at a young age, Stan Kuliavas was guided down an ever-changing path, but found his way back. Now he is using his success to help those around him

WRITTEN BY VICTORIA SCOTT

Stan Kuliavas has worn many different hats. As a young adult, his involvement in basketball fostered an interest in sports medicine. After he began university, however, he discovered that sports medicine was not his true passion. Following advice from his father, he attended an introductory flight class — and he was hooked.

Kuliavas has achieved remarkable success in the aviation world, and he is currently vice-president of sales and business development at Levaero Aviation. With nearly a decade of experience, Kuliavas is an integral member of the Levaero team, as he oversees the planning and execution of growth strategies for the company. He also deals with marketing and aircraft sales, specifically of the Pilatus PC-12 NG and PC-24 private aircraft, of which Levaero is the only Canadian distributor.

His success has led to various accolades, such as Apex Society's Power 30 Under 30, and he was

named one of *WINGS* magazine's Top 20 Under 40. Though accolades may be validating for some people, for Kuliavas, they are simply signifiers of the fact that he is doing something right. "Any sort of award that I've ever received is certainly an honour and humbling, but it's a reflection of a lot more than just me," he says. Kuliavas understands the value in helping others, just as people have helped him. He is an avid supporter of the Careers in Aviation Expo, even acting as a keynote speaker. This allows him the opportunity to educate young adults who are interested in pursuing a career in aviation, just as Kuliavas was.

Though his careers have been diverse, a common theme throughout his life has been an avid focus on helping his community. This attention to philanthropy is evident in many of his endeavours. Kuliavas was a board member for the St. Michael's Young Leaders for six years, helping raise funds and generate awareness for

Toronto's St. Michael's Hospital. He recently organized a relief mission to Attawapiskat, Ont., bringing winter clothing and water purification experts to the area. Says Kuliavas: "If I see an opportunity, and I'm able to, in some minor, minor way, positively effect some change, I'd like to at least try to." He is also currently the director of Bay Street Hoops in Toronto. In its 24th year, this is the largest charity basketball group in Toronto, and it mixes the passion Kuliavas has for both sports and philanthropy.

The desire to help others is one of Kuliavas's strongest motivations, filtering into every facet of his life. Asked what he hopes his legacy will be, he says, "I suppose it would be nice if it revolved around helping others reach their full potential." Based on everything he has done to date, professionally and personally, he is definitely on the right track.

[www.levaero.com](http://www.levaero.com)